



Seniors' Housing and Care Facilities: Development, Business, and Operations

Paul Gordon

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Ideal for developers, operators, lenders, and consultants, this comprehensive reference provides practical information on all aspects of developing and operating assisted-living, congregate, nursing, and continuing-care retirement facilities. It covers key topics such as business and tax structuring, product development and trends, licensing and regulatory issues, finance, health care, discrimination issues, HUD programs, joint ventures, demographics and marketing, and liability concerns. Case studies of innovative projects describe the tools and success strategies that others have used and the pitfalls to avoid. A CD containing more than 200 business forms for managing a seniors' care facility is also included.

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