



Managing to Change the World: The Nonprofit Leader's Guide to Getting Results

The Management Center, Alison Green, Jerry Hauser

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Leaders of today's nonprofit organizations need to know how to turn their missions and strategies into real world impact, and that's what *Managing to Change the World* is all about.

In this "Management 101" manual, The Management Center's Jerry Hauser and Alison Green offer usable, step-by-step guidance on how nonprofit leaders can get great results. They walk you through everything from delegating tasks, to setting and holding people accountable to clear goals, to hiring and firing, to staying organized and using your time effectively, to managing your boss. Each chapter includes numerous related tools, such as sample scripts for conducting a firing, sample project plans, and interview questions to ferret out super star performers.

Whether you're a new manager or an experienced one, *Managing to Change the World* will give you the tools you need to translate your vision into reality.

"No one has more constructive insight and real life experience in helping progressive managers build strong organizations that get results than Jerry Hauser and the team at The Management Center. I hope that every person who does, or aspires to, manage a progressive organization will read this book." - Rob Stein, Founder, Democracy Alliance

"*Managing to Change the World* gives remarkably helpful and practical advice about important management strategies and skills in the nonprofit world. This book is a treasure with sound guidance on how to achieve organizational excellence." - Heather Booth, Founder and President, Midwest Academy

"This book captures the nuts-and-bolts of management in a comprehensive, insightful, and practical manner. What a great resource for both nonprofit and for-profit managers." - Les Silverman, Director Emeritus, McKinsey & Company

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