



# Window of Opportunity: Improve Your Sales Performance in the Home Improvement Industry

*Mr Grant Winstead*

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## **Window of Opportunity: Improve Your Sales Performance in the Home Improvement Industry** Mr Grant Winstead

As an author, speaker, business coach and sales trainer there is nothing Grant Winstead likes better than helping companies and salespeople succeed. That's what led him to start his business as a sales trainer and executive business coach. Before embarking on an independent consultant career, he spent 20 years as the owner of a home improvement company. Sales and marketing has always been his passion and forte. Now, he's ready to share the experience he gained knocking on 30,000 doors over a 20-year career. These sales techniques are not merely 'closing tactics' but a comprehensive, disciplined sales approach that produces sustained close-rate improvements and reduced order cancellations. Properly applied, this system (the Success Sales System That Never Fails™) will deliver sales.

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